

## Guarantee for indirect deliveries and services – suppliers' credits

### Your situation

You are:

**a)** either an Austrian company exporting capital goods or services. You are planning to conclude a contract for deliveries or services with a foreign client who is in turn planning to re-export them.

**b)** or a foreign company exporting capital goods or services with a high Austrian content.

You seek insurance against the risk that your final customer does not fulfill its contractual obligations.

### Your solution

With the guarantee for indirect deliveries and services (G2) you can get insurance cover during the production and repayment phase against payment default, insolvency of the contract partner or cancellation of the contract by the final customer. Also political risks (e.g. war, impossibility to deliver or to transfer currency due to a political crisis) are covered.



### Your benefits

- Limitation of financial loss resulting from commercial and political risks in international projects
- High cover ratios: political risk usually 100%, commercial risk usually 95%, in case of bank-secured transactions and depending on your client's creditworthiness up to 98%
- We cover both short and long repayment terms, as well as difficult countries and major projects.
- Small fees – also for minor projects
- Access to OeKB Export Financing Scheme via your bank on attractive conditions
- Guarantees in EURO or contractual currency

## Your price

### Guarantee premium

depends on client's country, foreign final customer's creditworthiness, risk period, amount insured etc.

### Handling fee

0.1% of the amount insured; min. 10 EURO, max. 720 EURO

The current interest rates for the Export Financing Scheme (EFS) are available online: [www.oekb.at/interest](http://www.oekb.at/interest)

## Fast and easy implementation

You provide us with the key figures of your investment and receive our price estimate.



You apply for cover.



We assess your project. After approval you will receive an offer of cover.



You inform us that you have signed the contract and apply for a Guarantee.



We will issue the Guarantee by which the Republic of Austria takes on the risk.



Additionally we can offer you or your customer attractive financing solutions via the OeKB Export Financing Scheme in cooperation with your bank.

## Our tip

Visit OeKB's customer platform [my.oekb.at](http://my.oekb.at) for calculating indicative premium rates for covering your export projects.